



Highland Data Services Company, Inc.
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Contract Number: GS-25F-0011S

Federal Supply Group 36 – Office Imaging and Document Solutions

SIN 51508 Document Conversion Services
 SIN 7334 List Management Services

Contract Dates: January 30, 2006 to January 30, 2011

Labor Category / Pricing Table

Labor Category	Commercial Price per Hour	Offsite Government Price Per Hour		Onsite Government Price Per Hour	
		7.5% Discount *	13% Discount **	Contracts Up To \$500,000	Contracts Exceeding \$500,000
Key Entry Operator I	\$27.80	\$25.72	\$24.19	\$23.22	\$21.69
Key Entry Operator II	\$31.95	\$29.54	\$27.79	\$27.04	\$25.29
Duplicating Machine Operator	\$29.95	\$27.70	\$26.06	\$25.20	\$23.56
Document Preparation Clerk	\$29.95	\$27.70	\$26.06	\$25.20	\$23.56
General Clerk II	\$27.80	\$25.72	\$24.19	\$23.22	\$21.69
Computer Operator I	\$36.95	\$34.22	\$32.18	\$31.47	\$29.43
Computer Programmer III	\$48.50	\$44.77	\$42.11	\$42.02	\$39.36
Key Entry Supervisor	\$55.75	\$51.57	\$48.50	\$48.82	\$45.75
Project Manager	\$68.50	\$63.36	\$59.60	\$60.36	\$56.60

* discount applies to contracts with a total contract value up to \$500,000

** discount applies to contracts with a total contract value in excess of \$500,000

For applicable labor categories, all wages and benefits will be paid in accordance with U.S. Department of Labor Wage Rate Determination No. 1994-2548 (Rev. 06/17/2005).